

# Supply-Chain Council: SCORmark Benchmarking Report

A member-benefit metrics assessment to support SCOR® model implementations

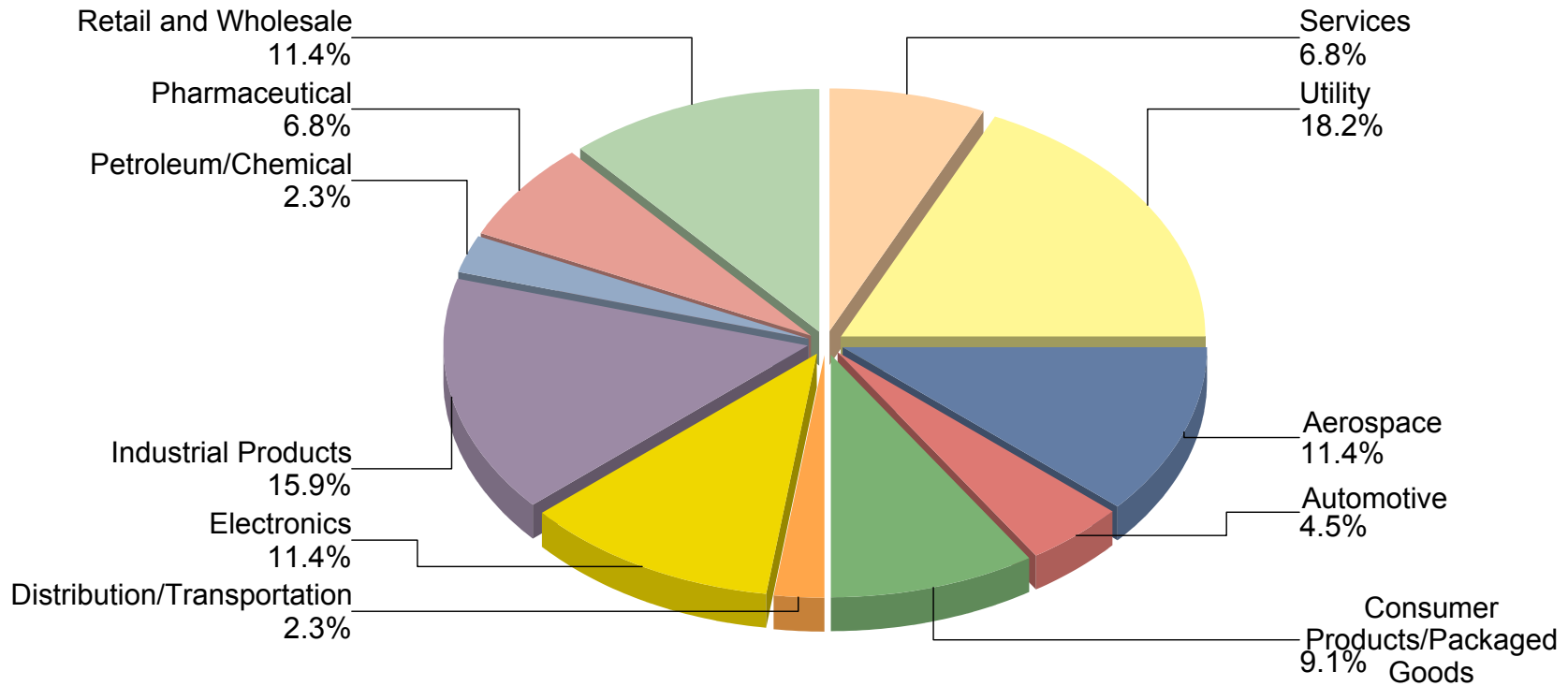
The logo for SCORmark, featuring the word "SCOR" in a grey serif font and "mark" in a blue italicized serif font, with a small trademark symbol (TM) at the end.

**Prepared exclusively for CompanyA**

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### Industry Distribution of Business Sites Participating in SCC SCORmark Surveys

Percentage of responding organizations



n=148

Sample group includes only respondents that provided industry designations.

# Supply-Chain Council Comprehensive Benchmarks Report



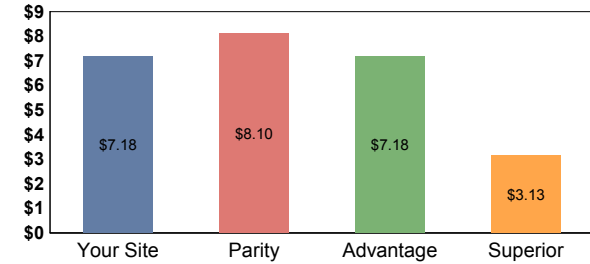
## Parity, Advantage, Superior Peer Group Comparison

<b>Supply Chain Management Cost</b>	<b>Your Score</b>
Description of supply chain management costs (5.023) with references to the question number in the survey (5.027)	<b>\$7.18</b>

**You chose the advantage target for this metric. While you have scored above parity by  $-\$1.72$ , your target gap is  $\$2.08$ .**

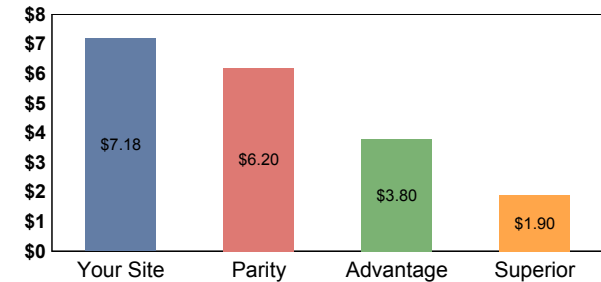
### PEER GROUPS

Build to Stock



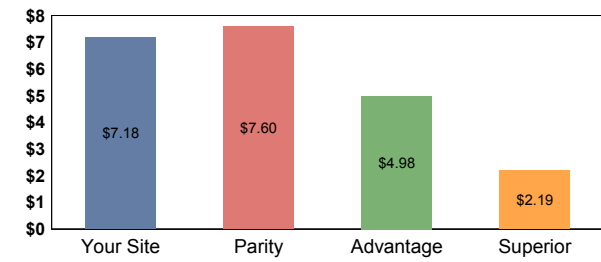
n=23

Consumer Products/Packaged Goods

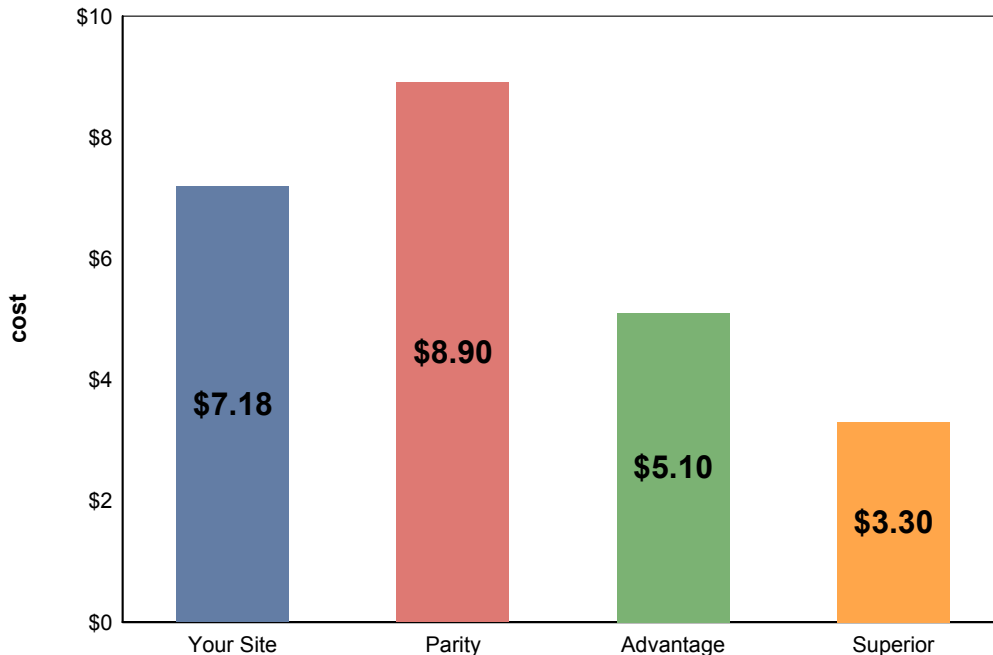


n=6

Your Site's Chosen Industry Peer: Retail



n=8



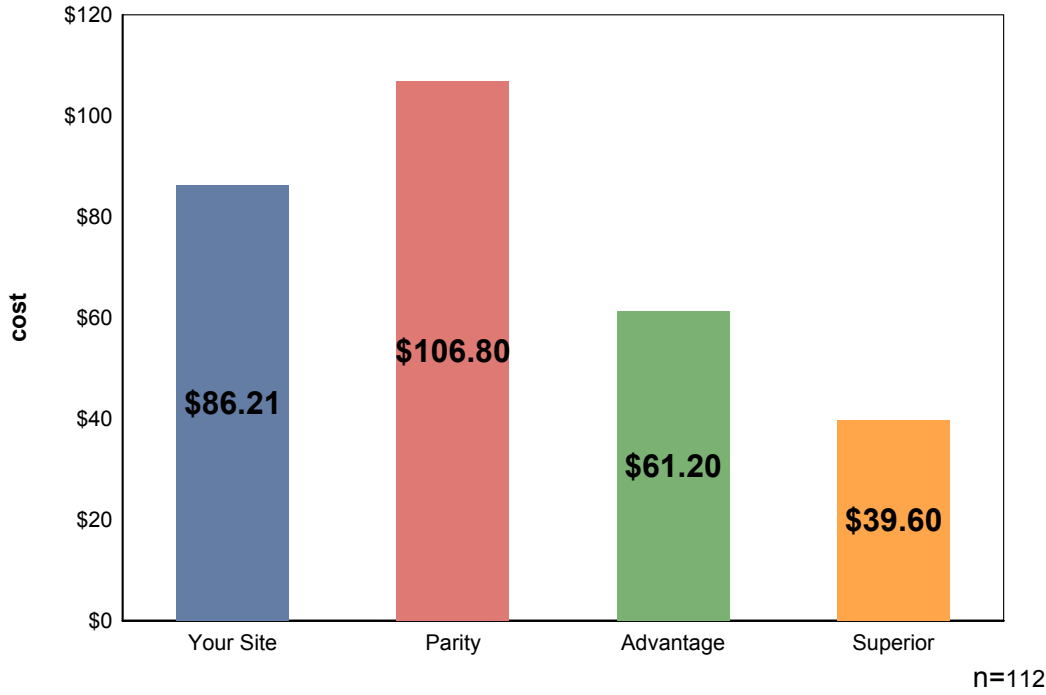
n=54



Parity, Advantage, Superior Peer Group Comparison

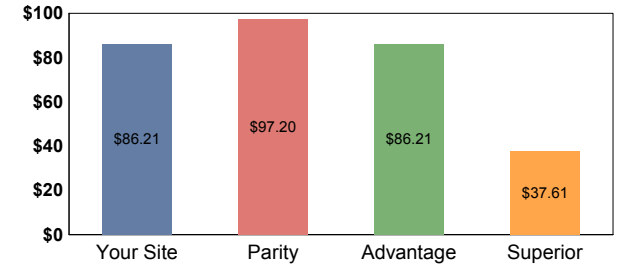
<p><b>Cost of Goods Sold (Per \$1000 Total Revenue)</b></p> <p>Total cost of goods sold (Q42) divided by the total annual revenue of your organization per \$1000. (Q7 / 1000)</p>	<p><b>Your Score</b> <b>\$86.21</b></p>
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**You chose the advantage target for this metric. While you have scored above parity by -\$20.59, your target gap is \$25.01.**



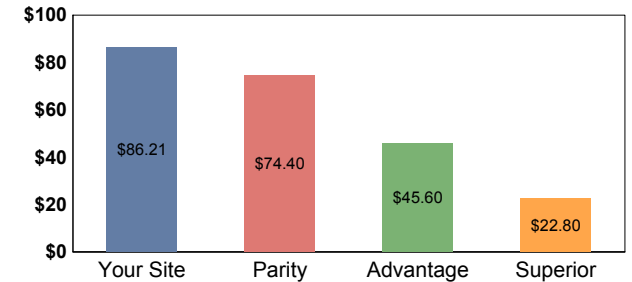
PEER GROUPS

Build to Stock



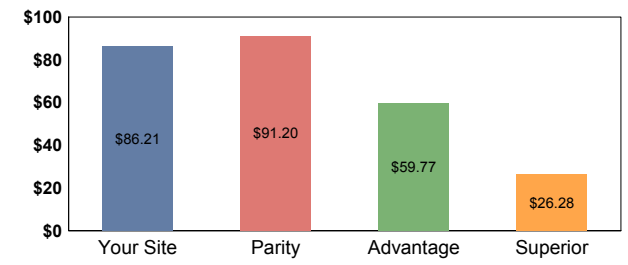
n=27

Consumer Products/Packaged Goods



n=9

Your Site's Chosen Industry Peer: Retail



n=12



## Supply-Chain Council Comprehensive Benchmarks Report

### Parity, Advantage, Superior

Attribute	Metric	Company	Parity	Advantage	Superior	Sample Size	Parity Gap	Req Gap
Reliability	Perfect Order Fulfillment	98.0%	92.0%	96.0%	98.0%	15	-6.0	
Responsiveness	Order Fulfillment Cycle Time	14 days	10 days	6 days	2 days	17		8 days
Flexibility	Ups. Supply Chain Flexibility	62 days	80 days	62 days	40 days	18	-18.0	
Cost	Supply Chain Mgmt Cost	10.1%	10.8%	10.4%	10.2%	14	-0.7	
Assets	Cash-to-Cash Cycle Time	22 days	45 days	30 days	20 days	22	-23.0	